

PRODUCT GOVERNANCE AND FAIR VALUE ASSESSMENT

*This summary document has been created to fulfil our responsibilities under fair value regulations. This document **should not** be used as a sales or marketing tool. The client facing broker must act in the best interests of each customer individually when deciding whether to recommend a particular policy or not.*

PRODUCT NAME Innovation & Applied Technology Businesses Commercial Package
POLICY WORDING Nucleus Innovation & Applied Technology Businesses
VERSION NUMBER PGR245

PRODUCT TYPE	Combined (multi-class) Policy containing Parts for Employers' Liability, Public and Products Liability.										
CO-MANUFACTURERS	Nucleus Underwriting Capacity Provider(s): <table border="1"> <thead> <tr> <th>Product Section</th> <th>Capacity Providers</th> </tr> </thead> <tbody> <tr> <td>Property & Business Interruption</td> <td> <ul style="list-style-type: none"> Hiscox Insurance Company Limited </td> </tr> <tr> <td>Employers Liability:</td> <td> <ul style="list-style-type: none"> Hiscox Insurance Company Limited </td> </tr> <tr> <td>Public Liability:</td> <td> <ul style="list-style-type: none"> Hiscox Insurance Company Limited </td> </tr> <tr> <td>Products Liability:</td> <td> <ul style="list-style-type: none"> Hiscox Insurance Company Limited </td> </tr> </tbody> </table>	Product Section	Capacity Providers	Property & Business Interruption	<ul style="list-style-type: none"> Hiscox Insurance Company Limited 	Employers Liability:	<ul style="list-style-type: none"> Hiscox Insurance Company Limited 	Public Liability:	<ul style="list-style-type: none"> Hiscox Insurance Company Limited 	Products Liability:	<ul style="list-style-type: none"> Hiscox Insurance Company Limited
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MOST RECENT REVIEW	January 2025										
TARGET MARKET	<ul style="list-style-type: none"> Commercial Customers. Specialist Manufacturers, micro-business & medium size enterprises. Policyholders registered and domiciled in the United Kingdom, Isle of Man or Channel Islands. 										
OUTSIDE TARGET MARKET	<ul style="list-style-type: none"> Not within the Specialist Manufacturing sector Proposers domiciled or registered outside of the UK, Isle of Man and Channel Islands. Proposer's without appropriate licences, qualifications or experience. 										
CHARACTERISTICS OF THE PRODUCT AIMED AT MEETING THE NEEDS OF THE TARGET MARKET	<p>Cover Sections Available:</p> <ol style="list-style-type: none"> Property / Business Interruption Employers' Liability Public Liability Products Liability <p>Add Ons: There are no add-on covers available to purchase separately under this product.</p> <p>Optional Covers</p>										

Public and products Liability cover is mandatory. Employers' Liability, Property / BI.

Key Exclusions & Limitations

- Limits of Liability or Sum Insured apply throughout the Product.
- There are conditions which are precedent to Insurer's liability. These oblige the policyholder to act in a certain way or stipulate a contingency upon which the validity of the Policy or a claim depends.
- Sanctioned, War or Civil War territory work is excluded.

Product Literature

The Policy Wording and Policy Summary are issued with each new and renewal quotation; and samples available upon request to gcom@bbrown.com.

DISTRIBUTION STRATEGY

This product is intended for distribution via FCA authorised brokers only.

Brokers must be approved by us and enter into our standard format TOBA. Our preferred method of agreeing TOBAs is via REG. Brokers may access this product via submitted proposal form only.

Sub- broking is not permitted. No Direct offering

COMMISSION

We will agree a commission rate with each distributor. All distributors should be able to demonstrate that commission received bears a reasonable relationship to the actual costs of their contribution/level of involvement or benefit added by them to the distribution arrangement. We may ask you to justify your commission rate and if we are not satisfied that it is appropriate we may seek to amend it.

OTHER REMUNERATION

We will charge an Underwriting Fee on any new business or renewal policy taken up. Full details regarding our fees are detailed within quotation and schedule documents. We review our fees annually to ensure that they remain appropriate.

We may ask you provide details of remuneration you earn in connection with the sale of our policy. This includes any fees, premium finance earnings, earning from non-insurance products or add-ons sold alongside our policy.

You must ensure that your arrangements are consistent with FCA rules on conflicts and incentives. You should review all remuneration arrangements at least annually and share the outcome of that review with us on request.

FAIR VALUE REVIEW

Our product governance process requires a full review of all products at least annually to determine if the product offers fair value to the end customer. These reviews consider the target market, distribution strategy, remuneration, marketing, product information, product performance, product design and feedback from distributors and customers.

We also monitor conversion rates, renewal retention, cancellations, loss ratios, claims and complaints as part of this review process.

We are satisfied that the product offers fair value to its intended Target Market, subject to distributors:

- not charging customers additional amounts over and above the gross premium plus underwriting fees quoted by us without first determining that they do not have a detrimental effect on the value of the product.
- ensuring that no duplicate cover exists or is caused by an add-on where that cover is already provided by the policy.

CUSTOMERS FOR WHOM THE PRODUCT IS NOT EXPECTED TO PROVIDE FAIR VALUE

This product would not be expected to provide fair value to policyholders / risks that fall outside the Target Market.

RELEVANT DOCUMENTS AVAILABLE

- Policy Wording
- Policy Summary

Please contact gcom@bbrown.com for samples.

We welcome any feedback from our distributors on the performance of our products. All feedback will be considered in our next product review.

If you believe that your staff would benefit from additional training on this product please let us know by making contact by email to gcom@bbrown.com.